As I see it, there are three roles that the missionary can develop in order to establish viability in the eyes of the national non-Christian: learner, trader, and story teller. I would first become a learner. After three months I would add another: trader. After three more months, I would add a third: story teller. After three more months, while continuing to be learner, trader and story teller, I would begin to develop other roles specified in my job description.

Let me elaborate. From his position as an outsider, the missionary must find a way to move toward the center if he hopes to influence people. Some roles will help him to make this move. Others will not. His first task is to identify those which are most appropriate and effective. Then he can begin to develop ways and means of communicating his Christian experience through these roles in which he has found acceptance.

**Learner**

More specifically, as learner, my major emphasis is on language, the primary symbol of identification in my host community. When I try to learn it, they know that I mean business—that they are worth something to me because I make an effort to communicate on their terms. I learn a little each day and put it to use. I talk to a new person every day. I say something new every day. I gradually reach the point where I understand and am understood a little. I can learn much in three months.

I spend my mornings with a language helper (in a structured program or one that I design on my own) from whom I elicit the kinds of materials that I need to talk to people in the afternoons. I show him how to drill me on these materials and then spend a good portion of the morning in practice. Then in the afternoon I go out into public places and make whatever contacts are natural with local residents, talking to them as best I can with my limited proficiency—starting the very first day. I initiate one conversation after another, each of which says both verbally and non-verbally, "I am a learner. Please talk with me and help me." With each conversation partner, I get a little more practice and a little more proficiency, from the first day on.

At the end of my first three months, I have established myself with potentially dozens of people and reached the point where I can make simple statements, ask and answer simple questions, find my way around, learning the meaning of new words on the spot, and most importantly, experience some measure of "at-homeness" in my adopted community. I cannot learn the "whole language" in three months, but I can learn to initiate conversations, control them in a limited way and learn a little more about the language from everyone whom I meet.

**Trader**

When my fourth month begins, I add a role—that of trader, trading experience and insight with people of my adopted community—seeing ourselves more clearly as part of mankind, not just members of different communities or nations. I prepare for this role by periods of residence in as many other places as I can, or vicariously, through course work in anthropology and related fields. I also come equipped with a set of 8 x 10 photos illustrating a wide range of ways to be human.

During the second three months I spend mornings with my language helper learning to talk about the photos in my collection. Thus I build on the language proficiency developed in the
first month. I practice my description of these pictures and prepare myself as best I can to answer questions about them. Then in the afternoon I visit casually in the community, using the photos as part of my "show and tell" demonstration. I tell as much as I can about the way others live, how they make their livings, what they do for enjoyment, how they hurt, and how they struggle for survival and satisfaction.

At the end of this second phase, I establish myself not only as a learner but as one who is interested in other people and seeks to trade one bit of information for another. My language proficiency is still developing. I meet many people. Depending upon the size and complexity of the community, I establish myself as a well-known figure by this time. I become a bridge between the people of the local community and a larger world-at least symbolically.

**Story Teller**

When I begin my seventh month, I shift emphasis again to a new role. Now I become a story teller. I spend mornings with my language helper. Now it is to learn to tell a very simple story to the people whom I meet and respond to their inquiries as best I can. The stories that I tell are based on the wanderings of the people of Israel, the coming of Christ, the formation of God's new people, the movement of the Church into all the world and ultimately into this very community, and finally, my own story of my encounter with Christ and my walk as a Christian. During the mornings I develop these stories and practice them intensively. Then in the afternoon I go into the community, as I have been doing for months, but now to encounter people as story teller. I am still language learner and trader, but I have added the role of story teller. I share as much of the story with as many people as I can each day.

At the end of this third phase, I have made acquaintances and friends. I have had countless experiences that I will never forget. I have left positive impressions as learner, trader and story teller. I am ready for another role, and another and another.